



Phil Gentry
Southeast Region Vice President

As Southeast Region vice president, **Phil Gentry** has overall responsibility for more than five dozen branch locations spread throughout the six districts that comprise ABC Supply's Southeast region. He oversees the development and implementation of company growth initiatives and the development of current and future branch managers.

Phil joined ABC Supply Co. in 1984, beginning as an inside sales associate and assistant manager in the Charlotte, N.C. branch. He next moved on to manage the branch in Raleigh, N.C., earning Rookie of the Year, Team Player of the Year and Manager of the Year honors during his tenure there. He was named Southeast Region vice president in 1997. Since that time, the region has consistently earned top scores for associate and customer engagement. In addition, Phil's region team has twice been honored as Region Team of the Year.

A North Carolina native, Phil began his career with Lowe's as a manager trainee. He was promoted to increasingly responsible positions in warehouse management and earned multiple productivity awards. Later, he worked briefly at GAF Supply Company before joining ABC Supply.

Phil attended Appalachian State University and Texas A&M. He also participated in the Gallup University for Great Managers program. A resident of Cary, N.C., Phil is active in his church and in his community, where he has coached Babe Ruth Baseball and Pop Warner Football teams.