

December 06, 2024

Dear Valued Partner,

As we approach the end of the year, we want to take a moment to reflect on what has been a fantastic year of growth and collaboration. Your trust in us to support your projects is something we deeply value and appreciate.

Looking ahead to 2025, we are excited about the opportunities the new year holds and remain committed to delivering the quality and service you've come to expect from us.

To continue navigating rising costs driven by increased commodity aluminum prices and to ensure we maintain the quality and innovation you rely on, a price adjustment will take effect on **January 1, 2025**, and will apply to all quotes issued on or after this date.

Here's an overview of the upcoming adjustments:

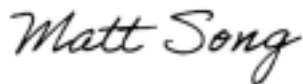
- **Panel & Plank:** Average system increase of 4%
- **Batten System:** Average system increase of 5%

In addition, a limited number of specific parts will have updated pricing due to sourcing changes and other factors, resulting in increases beyond those averages previously noted. Enclosed, you will find the updated price sheets, order standard guidelines, and product legend information for your reference.

If you have any questions or need further clarification, please don't hesitate to contact me directly or reach out to your Territory Manager.

Thank you for being such an integral part of our journey. Here's to another year of shared success!

Regards,



Matthew Song
VP Operations
matt.song@al13.com

Encl: 2025 Price Sheets, Order Standard Guidelines and Product Legend