

John Vondra, National Merchandising Manager ABC Supply Company

Re: Price Increase February 17, 2025

First, I want to thank you for your business and support throughout the year. We appreciate your loyalty and confidence as we move forward and look forward to a mutually rewarding 2025.

Over the past two to three years, Windsor has experienced significant inflationary pressures. The overall effect of aluminum, glass, engineered wood, labor, benefits and transportation require a price increase to offset these pressures.

| Product:                                     | List Price Increase: |
|--|----------------------|
| Pinnacle, Pinnacle Select, Legend and Revive | +5%                  |
| Next Dimension Vinyl                         | +5%                  |
| All options and parts                        | +5%                  |

Other pricing adjustments:

- Pinnacle and Legend HBR Patio Doors +8%
- Next Dimension Classic Sliders +10%
- Next Dimension Classic Triple Sliders +15%
- Next Dimension Classic Operable Double Hung +7%

Windsor Windows and Doors will execute a general <u>list price increase</u> after 5:00pm CT. on <u>February 14, 2025.</u> This notification will serve to honor our 60-day agreement.

As a reminder, Windsor has not raised priced prices on Pinnacle, Legend and Revive products since April 2023, and similarly on Next Dimension products since February 2022.

Thank you for your business and continued support.

Sincerely,

Mark Rieser President

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Windsor Windows and Doors