

April 19, 2021

Dear Blue Ridge Fiberboard Customer,

As the demand and cost for natural wood resources escalates to unprecedented levels the inbound and outbound freight is also escalating our costs to both manufacture and deliver.

Accordingly, Blue Ridge Fiberboard is announcing a price increase of \$10 per 1,000 square feet on a ½" basis on all products orders shipped on or after May 17, 2021.

This increase equates to .01 cents per square foot or \$1 per square (100 square feet) on a half inch thickness basis. Specific job quotations made prior to this announcement will be honored but not extended. Any new job quotes will be based upon the new May 17, price level. New orders must ship prior to April 19 in order to receive current pricing. Blue Ridge reserves the right to monitor all orders placed between now and May 17 and limit quantities based upon historical purchases and current product availability.

Our commitment to quality, service, and integrity will continue to offer you the ease of doing business you have come to expect. Blue Ridge will remain focused on supplying quality products at competitive prices with the fastest national access in the fiberboard industry through our 11 strategically placed warehouses.

- Customer Service West 1-800-535-4088
- Customer Service East 1-800-233-8721

We sincerely thank you for your continued support.

Best regards,

Mike Taylor

Vice President Sales and Marketing

Blue Ridge Fiberboard, Inc.